



# **PROACTIVE RETAIL SECURITY AND LOSS PREVENTION STRATEGIES TRAINING COURSE**

**09 - 13 Nov 2026**

**MILAN**

**5900 € (PER PERSON)**

**REF: #SM8469\_3317**



## **COURSE INTRODUCTION / OVERVIEW:**

In the fast-paced world of retail, the protection of assets, employees, and customers is a top priority. This training course provides a comprehensive and proactive approach to retail security and loss prevention. We will explore the unique challenges of the retail environment, including internal and external theft, fraud, and supply chain vulnerabilities. Participants will learn how to identify risks, implement effective security measures, and use data to reduce financial loss. We will draw on the work of academic authors like Read Hayes, whose book *Retail Security: A Practical Guide* provides a foundation for understanding loss prevention principles. The course is designed to equip professionals with the skills to build a robust security program that minimizes shrinking and creates a safer environment for everyone. BIG BEN Training Center is committed to providing a program that moves beyond basic security and provides a strategic approach to loss prevention. We will cover topics like employee theft, organized retail crime, and the use of technology for loss prevention. By the end of this program, participants will be equipped with the knowledge to protect their organization's assets and profitability from a dynamic and ever-changing threat landscape.

## **TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:**

- Loss prevention managers and directors.
- Retail store managers and district managers.
- Security officers and personnel.
- Asset protection specialists.
- Operations and supply chain managers.
- Risk management professionals.
- Human resources and compliance officers.

## **TARGET SECTORS AND INDUSTRIES:**

- Retail and consumer goods.
- Supermarkets and grocery stores.
- E-commerce and online retail.
- Hospitality and food services.
- Warehousing and distribution centers.
- Small businesses.
- Government agencies and their equivalents.



## TARGET ORGANIZATIONS DEPARTMENTS:

- Loss Prevention.
- Store Operations.
- Supply Chain and Logistics.
- Human Resources.
- Risk Management.
- Finance and Audit.
- Information Technology (IT) and Data Security.

## COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Conduct a comprehensive loss prevention assessment.
- Develop and implement a strategic retail security plan.
- Identify and deter internal and external theft.
- Use data and analytics to pinpoint loss trends.
- Implement effective physical security measures in a retail setting.
- Understand and manage the risks of organized retail crime.
- Protect e-commerce and digital assets from fraud.
- Train staff on loss prevention protocols and awareness.



## **COURSE METHODOLOGY:**

This training course uses a highly practical and hands-on methodology to make sure that participants can apply what they learn in the real world. The program starts with instructor-led sessions that provide a clear understanding of the core principles of retail security and loss prevention. A key component of our approach is the use of real-world case studies and scenarios. Participants will analyze examples of common retail theft and fraud schemes to understand the psychology behind them and how to prevent them. We also use interactive workshops and exercises where participants work together to develop a loss prevention strategy for a retail business. This collaborative learning model encourages teamwork and allows participants to learn from each other's experiences. Instructors at BIG BEN Training Center are experienced professionals who provide continuous feedback to help refine each participant's knowledge and skills. Our goal is to prepare professionals to face the complex challenges of modern retail security. By focusing on actionable knowledge and practical skills, we are making sure that every participant leaves the course ready to make a tangible impact on their organization's profitability.

## **COURSE AGENDA (COURSE UNITS):**

### **UNIT ONE: THE FOUNDATION OF LOSS PREVENTION.**

- Understanding the causes and types of retail loss.
- The concept of total retail loss.
- Conducting a comprehensive loss prevention assessment.
- The role of technology in modern loss prevention.
- Creating a loss prevention policy and strategy.

### **UNIT TWO: PHYSICAL SECURITY IN A RETAIL SETTING.**

- Access control and perimeter security.
- The use of video surveillance and analytics.
- Alarm systems and asset protection.
- Inventory management and control.
- Best practices for store layout and design.



### **UNIT THREE: INTERNAL AND EXTERNAL THEFT.**

- Identifying and investigating employee theft.
- The psychology of shoplifting and external theft.
- Managing and responding to organized retail crime.
- The importance of employee training and awareness.
- Legal and ethical considerations in investigations.

### **UNIT FOUR: FINANCIAL AND DIGITAL FRAUD.**

- Understanding common types of retail fraud.
- Preventing credit card fraud and chargebacks.
- E-commerce fraud detection and prevention.
- Cybersecurity for point-of-sale (POS) systems.
- Protecting customer data and privacy.

### **UNIT FIVE: BUILDING A PROACTIVE LOSS PREVENTION PROGRAM.**

- Using data and analytics to reduce shrink.
- The role of a loss prevention manager.
- Measuring the effectiveness of your security program.
- The future of retail security.
- Fostering a culture of integrity and security.

### **FAQ:**

#### **QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?**

There are no requirements.

#### **HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?**

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.



## **SOMETHING TO THINK ABOUT:**

In an era of both physical and online retail, how can a loss prevention professional effectively integrate strategies to combat both traditional theft and digital fraud into a single, cohesive security program?

## **WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?**

This training course is unique because it provides a holistic and strategic approach to retail security that goes beyond simple theft prevention. It recognizes that retail loss is a complex issue that includes everything from employee theft and supply chain fraud to e-commerce and credit card fraud. Unlike other courses that might focus on just one aspect, our program integrates physical, operational, and digital security into a single framework. We place a strong emphasis on data and analytics, teaching participants how to use information to pinpoint vulnerabilities and make smarter security decisions. The course uses a hands-on, case-study-based methodology, allowing participants to work through real-world scenarios and develop practical skills they can use right away. We also focus on the human element of loss prevention, showing how a strong culture of integrity can be a powerful tool against internal theft. BIG BEN Training Center is committed to providing a program that gives professionals the knowledge and skills to protect their organization's profitability and reputation. By providing a comprehensive and strategic approach, this course sets itself apart from other generic security training programs.