



**ADVANCED R&D STRATEGY AND
ORGANIZATIONAL SYNERGY TRAINING
COURSE**

26 - 30 OCT 2026

AMSTERDAM

5900 € (PER PERSON)

REF: #RD8485_139321



COURSE INTRODUCTION / OVERVIEW:

This intensive training course is designed to bridge the critical gap between research and development functions and overarching corporate objectives. In today's hyper-competitive landscape, a misaligned R&D strategy can lead to wasted resources and missed market opportunities. This program provides a comprehensive framework for developing, implementing, and managing an R&D strategy that acts as a powerful engine for growth and sustainable competitive advantage. Drawing upon foundational concepts from leading thinkers like Clayton Christensen in his seminal work "The Innovator's Dilemma," the course explores how to balance incremental innovation with disruptive breakthroughs. Participants will learn to create a robust innovation pipeline, manage an R&D portfolio effectively, and foster an organizational culture that champions creativity and strategic execution. BIG BEN Training Center has meticulously structured this course to move beyond theoretical models, offering practical tools and methodologies for achieving true organizational synergy, ensuring that every R&D investment is directly tied to strategic business goals and delivers measurable value.

TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:

- Chief Technology Officers (CTOs) and Chief Innovation Officers (CIOs).
- Directors and Managers of Research & Development.
- Heads of Strategy and Corporate Planning.
- Product Development and Product Managers.
- Innovation and Technology Managers.
- Business Unit Leaders with R&D oversight.
- Project and Program Managers in technology-driven environments.
- Senior Engineers and Scientists aspiring to leadership roles.



TARGET SECTORS AND INDUSTRIES:

- Technology and Software Development.
- Pharmaceuticals and Biotechnology.
- Manufacturing and Engineering.
- Automotive and Aerospace.
- Telecommunications.
- Consumer Goods and Electronics.
- Energy and Utilities.
- Governmental agencies and public sector research institutions.

TARGET ORGANIZATIONS DEPARTMENTS:

- Research & Development (R&D).
- Strategy and Corporate Development.
- Product Management and Marketing.
- Engineering and Technical Operations.
- Innovation Management.
- Business Planning and Analysis.
- Project Management Office (PMO).

COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Develop a comprehensive R&D strategy that is fully aligned with corporate vision and business goals.
- Construct and manage a balanced R&D project portfolio to mitigate risk and maximize returns.
- Implement effective technology road mapping and forecasting techniques.
- Design organizational structures that foster a culture of innovation and collaboration.
- Master the principles of open innovation and external technology acquisition.
- Establish key performance indicators (KPIs) to measure R&D effectiveness and impact.
- Secure executive buy-in and effectively communicate the value of R&D initiatives.
- Navigate intellectual property strategy to protect and leverage innovations.



COURSE METHODOLOGY:

The training methodology at BIG BEN Training Center is centered on experiential and participant-focused learning to ensure deep comprehension and practical application. This course utilizes a blended approach, combining expert-led presentations on core R&D strategy frameworks with interactive group discussions that allow participants to share challenges and insights from their own organizational contexts. A significant portion of the training is dedicated to hands-on workshops and practical exercises where attendees will work on real-world case studies to analyze, strategize, and propose solutions for complex R&D alignment challenges. Team-based activities are designed to simulate cross-functional collaboration, mirroring the environment required for successful innovation. Participants will receive continuous feedback from the instructor and peers, fostering a dynamic and supportive learning environment. This immersive methodology ensures that participants leave not just with theoretical knowledge, but with the confidence and practical skills to implement strategic changes within their organizations immediately.

COURSE AGENDA (COURSE UNITS):

UNIT ONE THE STRATEGIC ROLE OF R&D IN THE MODERN CORPORATION

- Foundations of R&D management and its evolution.
- Linking R&D strategy directly to corporate strategy and vision.
- Understanding the different types of innovation from incremental to disruptive.
- Analyzing the competitive landscape and technology trends.
- The role of the CTO and R&D leadership in strategic planning.
- Case study analysis of successful R&D-driven companies.
- Defining the mission and vision for the R&D organization.

UNIT TWO CRAFTING THE R&D STRATEGY AND TECHNOLOGY ROADMAP

- Conducting a strategic R&D audit (SWOT analysis).
- Frameworks for technology forecasting and S-curve analysis.
- Developing a multi-year technology roadmap.
- Aligning the technology roadmap with product and market roadmaps.
- Strategies for technology acquisition versus internal development.
- Resource allocation and strategic R&D budgeting techniques.
- Workshop on building a preliminary technology roadmap.



UNIT THREE R&D PORTFOLIO AND PROJECT MANAGEMENT EXCELLENCE

- Principles of R&D portfolio management for value maximization.
- Balancing the portfolio across risk, timeline, and innovation type.
- Project selection criteria and scoring models.
- Implementing stage-gate processes for effective project governance.
- Agile methodologies adapted for R&D projects.
- Managing uncertainty and risk in high-stakes R&D initiatives.
- Tools and software for R&D project and portfolio tracking.

UNIT FOUR FOSTERING AN INNOVATIVE ORGANIZATION AND CULTURE

- Designing organizational structures that support R&D and innovation.
- Building a culture that encourages experimentation and managed risk-taking.
- Implementing open innovation, crowdsourcing, and external partnerships.
- Fundamentals of intellectual property (IP) strategy and management.
- Attracting, developing, and retaining top R&D talent.
- Leadership styles that drive creativity and high performance in technical teams.
- Cross-functional collaboration between R&D, marketing, and operations.

UNIT FIVE MEASURING PERFORMANCE AND ENSURING CONTINUOUS ALIGNMENT

- Developing meaningful Key Performance Indicators (KPIs) for R&D.
- Financial metrics for R&D evaluation (ROI, NPV, Payback Period).
- Non-financial metrics such as patent filings and new product introductions.
- Communicating R&D value and success to the C-suite and stakeholders.
- Mechanisms for continuous review and adaptation of the R&D strategy.
- Change management for implementing new R&D processes.
- Final capstone exercise on integrating strategy, portfolio, and culture.



FAQ:

QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?

There are no requirements.

HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

SOMETHING TO THINK ABOUT:

How can an organization effectively balance the structured governance required for R&D portfolio management with the creative freedom necessary to foster breakthrough innovations?

WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?

This course distinguishes itself by adopting a holistic, synergistic approach that transcends the traditional silos of R&D management. While many programs focus narrowly on either the technical aspects of project management or the high-level concepts of strategy, this training course is meticulously designed to integrate the two. It provides a clear and actionable pathway for translating executive-level corporate goals into tangible R&D initiatives and, crucially, for communicating the value of those initiatives back to leadership in a language they understand. The curriculum emphasizes the cultural and organizational dynamics essential for innovation, moving beyond mere process implementation. Rather than just presenting theoretical models, the course focuses on the practical challenges of fostering an innovative culture, managing cross-functional teams, and securing sustained investment. Participants will gain a unique dual perspective, enabling them to operate effectively at both the strategic and operational levels and to become true catalysts for technology-driven growth within their organizations.