



STRATEGIC WORKFLOW OPTIMIZATION FOR LEADERS TRAINING COURSE

14 - 18 DEC 2026

MILAN

5900 € (PER PERSON)

REF: #PRO6452_76650



COURSE INTRODUCTION / OVERVIEW:

This course provides a comprehensive framework for corporate leaders aiming to enhance organizational efficiency and drive performance through strategic workflow optimization. In today's competitive landscape, the ability to design, manage, and continuously improve business processes is no longer a niche skill but a core leadership competency. This program moves beyond basic process mapping to instill a strategic mindset, enabling participants to align workflow improvements with overarching corporate objectives. Drawing upon foundational concepts from thought leaders like Michael Hammer, whose work "Re-engineering the Corporation" revolutionized business process thinking, this course delves into practical methodologies for identifying bottlenecks, eliminating waste, and fostering a culture of continuous improvement. Participants will explore how to leverage technology and automation not just for incremental gains, but for transformative change. BIG BEN Training Center has designed this immersive experience to equip leaders with the analytical tools and change management skills necessary to lead complex optimization initiatives, ensuring sustainable growth and a distinct competitive advantage in their respective industries.

TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:

- Chief Executive Officers (CEOs) and C-Suite Executives.
- Vice Presidents and Directors.
- Department Heads and Senior Managers.
- Team Leaders and Supervisors.
- Project and Program Managers.
- Operations Managers and Consultants.
- Business Analysts and Process Improvement Specialists.
- Leaders responsible for digital transformation initiatives.
- Aspiring leaders preparing for senior management roles.



TARGET SECTORS AND INDUSTRIES:

- Information Technology and Telecommunications.
- Banking, Finance, and Insurance Services.
- Healthcare and Pharmaceutical Industries.
- Manufacturing and Engineering.
- Retail and Consumer Goods.
- Logistics and Supply Chain Management.
- Governmental Agencies and Public Sector Organizations.
- Consulting and Professional Services.

TARGET ORGANIZATIONS DEPARTMENTS:

- Operations and Production.
- Human Resources and Administration.
- Information Technology (IT) and Digital Strategy.
- Finance and Accounting.
- Project Management Office (PMO).
- Strategy and Corporate Planning.
- Customer Service and Support.
- Sales and Marketing.
- Research and Development (R&D).



COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Analyze and map complex organizational workflows to identify inefficiencies and bottlenecks.
- Apply core principles of process improvement methodologies like Lean and Kaizen.
- Develop a strategic framework for integrating workflow automation and digital technologies.
- Lead change management initiatives effectively to ensure employee buy-in and smooth transitions.
- Design and implement Key Performance Indicators (KPIs) to measure workflow effectiveness.
- Foster a culture of continuous improvement within their teams and departments.
- Align workflow optimization projects with broader corporate strategies and financial goals.
- Enhance cross-functional collaboration to streamline end-to-end processes.

COURSE METHODOLOGY:

The training methodology at BIG BEN Training Center is designed to be highly interactive, experiential, and directly applicable to the participant's professional environment. This course rejects a purely theoretical approach, instead focusing on a blended learning model that combines expert-led instruction with practical application. Sessions will feature in-depth case studies of successful workflow transformations across various industries, allowing participants to analyze real-world challenges and solutions. A significant portion of the course is dedicated to hands-on workshops where attendees will map their own organizational processes and apply optimization techniques in a controlled setting. Group discussions, brainstorming sessions, and collaborative problem-solving exercises are central to the learning process, encouraging the exchange of diverse perspectives and experiences. Participants will receive continuous, constructive feedback from the instructor and peers, ensuring they can confidently implement the learned strategies upon returning to their workplace. The emphasis is on building practical skills and a strategic mindset, not just memorizing concepts.



COURSE AGENDA (COURSE UNITS):

UNIT ONE: FOUNDATIONS OF STRATEGIC WORKFLOW MANAGEMENT

- Defining strategic workflow optimization.
- The link between efficient workflows and corporate performance.
- Core principles of Business Process Management (BPM).
- Techniques for process mapping and visualization (e.g., flowcharts, swimlane diagrams).
- Identifying and analyzing process bottlenecks and waste.
- Understanding the roles and responsibilities in workflow management.
- Setting clear objectives for workflow improvement projects.

UNIT TWO: KEY METHODOLOGIES FOR PROCESS IMPROVEMENT

- Introduction to Lean principles for eliminating waste.
- Applying the 5S methodology for workplace organization.
- Fundamentals of Six Sigma for quality improvement.
- Kaizen philosophy and implementing a continuous improvement culture.
- Conducting Root Cause Analysis (RCA) to solve persistent problems.
- Benchmarking workflows against industry best practices.
- Selecting the right improvement methodology for different scenarios.

UNIT THREE: LEVERAGING TECHNOLOGY AND WORKFLOW AUTOMATION

- The role of technology in modern workflow optimization.
- Evaluating and selecting workflow automation software.
- Implementing Robotic Process Automation (RPA) for repetitive tasks.
- Using data analytics for process monitoring and decision-making.
- The impact of Artificial Intelligence (AI) on workflow intelligence.
- Integrating new technologies with existing legacy systems.
- Ensuring data security and compliance in automated workflows.



UNIT FOUR: LEADERSHIP IN DRIVING WORKFLOW TRANSFORMATION

- The leader's role as a change agent in process improvement.
- Developing a compelling vision for workflow transformation.
- Effective communication strategies for managing change.
- Overcoming resistance and building stakeholder buy-in.
- Fostering cross-functional collaboration for end-to-end process ownership.
- Coaching and empowering teams to innovate and improve processes.
- Managing the human element of digital and process transformation.

UNIT FIVE: MEASURING PERFORMANCE AND SUSTAINING MOMENTUM

- Developing Key Performance Indicators (KPIs) for workflows.
- Utilizing the Balanced Scorecard approach for performance measurement.
- Creating process dashboards for real-time monitoring.
- Conducting regular process audits and reviews.
- Building a long-term roadmap for continuous workflow optimization.
- Aligning workflow initiatives with the organization's strategic plan.
- Capstone exercise: Developing a strategic workflow optimization plan for a case study.

FAQ:

QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?

There are no requirements.

HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.



SOMETHING TO THINK ABOUT:

In an era of rapid AI advancement, how can leaders balance workflow automation with the preservation of human creativity and critical thinking within their teams?

WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?

This training course distinguishes itself by focusing on the strategic integration of workflow optimization within the broader context of corporate leadership, rather than treating it as a purely technical or operational task. While many programs concentrate on the tools and methodologies of process improvement, this course elevates the discussion to a strategic level, questioning how workflow design directly impacts competitive advantage, innovation, and corporate culture. It uniquely bridges the gap between operational excellence and executive leadership, equipping participants not just with the 'how' of process mapping and Lean principles, but with the 'why' and 'when' from a strategic standpoint. The curriculum places a strong emphasis on the human side of transformation, dedicating significant time to change management, communication, and fostering an improvement-oriented mindset. By using a case-study-driven and highly interactive approach, the course ensures that leaders leave with a holistic framework they can adapt and apply to their specific organizational challenges, transforming them from process managers into true architects of organizational efficiency and resilience.