KSA Project Contract Management and Legal Compliance Training Course

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Sharm El-Sheikh

4100 € (Per Person)

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Course Introduction / Overview:

Navigating the complexities of project contract management within the Kingdom of Saudi Arabia requires a specialized blend of legal knowledge and practical project administration skills. This intensive training course is meticulously designed to provide a comprehensive A to Z understanding of the entire contract lifecycle, from tendering and negotiation to execution and close-out, all within the unique legal and commercial landscape of the KSA. As the Kingdom undergoes a monumental transformation driven by Saudi Vision 2030, the demand for professional's adept at managing large-scale project contracts while ensuring strict legal compliance has never been higher. This program, offered by BIG BEN Training Center, delves into the nuances of Saudi procurement laws, dispute resolution mechanisms, and the application of international standards like FIDIC within the local context. Drawing upon principles discussed by leading authorities such as Nael G. Bunni in his seminal work "The FIDIC Forms of Contract," this course bridges the gap between theoretical legal frameworks and the real-world challenges faced on projects in the Kingdom. Participants will gain the critical expertise needed to mitigate risks, prevent disputes, and drive project success in one of the world's most dynamic markets.

Target Audience / This training course is suitable for:

- Project Managers and Directors.
- Contract Managers and Administrators.
- Legal Advisors and In-House Counsel.
- Procurement and Purchasing Managers.
- Commercial Managers and Quantity Surveyors.
- Engineers and Technical Leads involved in contracts.
- Government Officials managing public tenders and projects.
- Finance Professionals involved in project budgeting and payments.
- Compliance and Risk Management Officers.
- Business Development Managers involved in bidding for projects.

Target Sectors and Industries:

- Construction and Infrastructure Development.
- Oil, Gas, and Petrochemicals.
- Energy, Power, and Utilities.
- Real Estate and Urban Development.
- Information Technology and Telecommunications.
- Government and Public Sector Agencies.
- Manufacturing and Industrial Projects.
- Healthcare and Hospitality.
- Defense and Aerospace.
- Transportation and Logistics.

Target Organizations Departments:

- Legal Departments.
- Project Management Offices (PMO).
- Procurement, Tendering, and Contracts Departments.
- Engineering and Operations Departments.
- Commercial and Finance Departments.
- Compliance and Corporate Governance Units.
- Risk Management Departments.
- Supply Chain Management.
- Internal Audit Departments.

Course Offerings:

By the end of this course, the participants will have able to:

- Navigate the Saudi Arabian legal system and its impact on project contracts.
- Draft, review, and negotiate contracts that are legally robust and commercially sound.
- Effectively manage the entire contract lifecycle from initiation to closeout.
- Identify, assess, and mitigate contractual risks specific to projects in the KSA.
- Administer contract changes, variations, and claims with confidence.
- Understand and apply key provisions of the KSA Government Tenders and Procurement Law.
- Manage dispute resolution processes, including negotiation, mediation, and arbitration in the KSA.
- Ensure project activities align with key compliance areas such as labor law and data protection.
- Analyze and interpret complex clauses in standard forms of contract like FIDIC.
- Develop strategies for successful contract administration in the context of Saudi Vision 2030 projects.

Course Methodology:

The training methodology at BIG BEN Training Center is designed to be highly interactive, practical, and directly applicable to the professional challenges faced in the Kingdom of Saudi Arabia. This course moves beyond traditional lectures to create an immersive learning environment where participants actively engage with the material. A cornerstone of our approach is the extensive use of real-world case studies drawn from major construction, energy, and infrastructure projects within the KSA. These cases allow for in-depth analysis of contract successes and failures, providing invaluable lessons in risk management and legal compliance. Participants will work in teams on practical exercises, such as drafting critical contract clauses, evaluating tender documents, and simulating contract negotiations. Interactive sessions, group discussions, and Q&A forums encourage the sharing of experiences and collaborative problem-solving. Our expert instructors facilitate these activities, providing continuous feedback and ensuring that theoretical concepts are firmly linked to practical application. This hands-on, participant-centered approach ensures that attendees leave not just with knowledge, but with the skills and confidence to manage complex project contracts effectively.

Course Agenda (Course Units):

Unit One: Foundations of KSA Contract Law and Project Environment

- Introduction to the Saudi Arabian Legal System.
- Sources of Law in KSA (Shari'ah, Royal Decrees, Regulations).
- The Impact of Saudi Vision 2030 on the Projects Landscape.
- Key Principles of Contract Law in the Kingdom.
- Understanding the Government Tenders and Procurement Law.
- Roles and Responsibilities of Key Parties in a Project Contract.
- Introduction to International Contract Standards (e.g., FIDIC).

Unit Two: Contract Formation and Tendering Process

- The Pre-Contract and Tendering Stage.
- Preparing and Evaluating Tender Documents.
- Essential Elements of a Legally Binding Contract in KSA.
- Drafting Key Contract Clauses (Scope, Payment, Liability, Termination).
- Letters of Intent and Memoranda of Understanding.
- Negotiation Strategies for Favorable Contract Terms.
- Legal Due Diligence and Contractor Prequalification.

Unit Three: Contract Administration and Management

- Post-Award Contract Kick-off and Mobilization.
- Managing Contractual Obligations and Deliverables.
- Effective Communication and Documentation Protocols.
- Administering Payment Schedules and Invoicing.
- Managing Variations and Change Orders.
- Performance Monitoring and Key Performance Indicators (KPIs).
- Contract Close-Out Procedures and Final Account Settlement.

Unit Four: Risk, Claims, and Dispute Resolution

- Identifying and Allocating Contractual Risks.
- Strategies for Proactive Risk Mitigation.
- Understanding and Managing Force Majeure Events in KSA.
- The Contractual Claims Process: Notification, Substantiation, and Evaluation.
- Alternative Dispute Resolution (ADR) Methods: Negotiation and Mediation.
- Arbitration Procedures and Enforcement under Saudi Law.
- Litigation in Saudi Courts for Contractual Disputes.

Unit Five: Advanced Topics and Legal Compliance

- In-depth Look at FIDIC Contracts in the KSA Context.
- Managing EPC (Engineering, Procurement, and Construction) Contracts.
- Compliance with Saudi Labor Law on Projects.
- Data Privacy and Confidentiality Obligations.
- Anti-Bribery and Corruption Compliance Frameworks.
- Intellectual Property Rights in Project Contracts.
- Navigating Insolvency and its Impact on Contracts.

FAQ:

Qualifications required for registering to this course?

There are no requirements.

How long is each daily session, and what is the total number of training hours for the course?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

Something to think about:

With the rapid implementation of giga-projects under Saudi Vision 2030, how might traditional contract management principles need to evolve to accommodate unprecedented scale, speed, and technological integration while upholding legal compliance?

What unique qualities does this course offer compared to other courses?

This course distinguishes itself by moving beyond generic contract management theory to offer a deeply specialized and contextualized learning experience tailored specifically to the Kingdom of Saudi Arabia. While other programs may cover universal principles, our curriculum is built from the ground up to address the distinct legal, regulatory, and commercial environment of the KSA. A primary differentiator is our intensive focus on the practical implications of Saudi Vision 2030, preparing participants for the unique challenges and opportunities presented by the Kingdom's giga-projects. We provide a granular analysis of the KSA Government Tenders and Procurement Law and the nuances of dispute resolution through the Saudi Center for Commercial Arbitration and local courts, insights rarely found in generalized courses. The content is enriched with KSA-specific case studies, ensuring that learning is not just academic but immediately applicable to real-world scenarios participants face. Rather than simply teaching what a FIDIC clause says, we explore how it is interpreted and applied within the Saudi legal framework. This fusion of international best practices with local legal and operational realities provides a level of practical mastery essential for achieving project success in the Kingdom.