



ADVANCED CONTENT CREATION FOR PUBLIC RELATIONS PROFESSIONALS TRAINING COURSE

09 - 13 Nov 2026

CAPE TOWN

4600 € (PER PERSON)

REF: #PR4266_254375



COURSE INTRODUCTION / OVERVIEW:

In the fast-paced world of public relations, the ability to create compelling content is essential for cutting through the noise and connecting with your audience. This course, presented by BIG BEN Training Center, is designed to give you the skills to craft impactful stories, from traditional press releases to modern digital content. We'll explore the core principles of persuasive communication, drawing on the academic work of scholars like James E. Grunig, known for his work on symmetrical communication, and the practical frameworks presented in books like "A Practical Guide to Public Relations" by Jonathan Thew. The program covers everything you need to know about developing a content strategy, writing for various media, and creating a narrative that resonates with journalists, influencers, and the public. We will also talk about how to adapt your writing style for different platforms and how to tell your organization's story in an authentic, engaging way. You'll leave with the confidence and skills to write press releases that get noticed, create engaging social media content, and develop a content plan that supports your overall public relations goals.

TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:

- Public relations and communications specialists.
- Corporate communications and media relations managers.
- Content creators and copywriters in PR agencies.
- Marketing and brand managers.
- Social media managers.
- Anyone responsible for writing or editing public-facing content.
- Public information officers.

TARGET SECTORS AND INDUSTRIES:

- Corporate and private businesses.
- Public relations and marketing agencies.
- Non-profit organizations and NGOs.
- Government agencies and public sector.
- Media and entertainment industry.
- Technology and digital services.
- Healthcare and education.



TARGET ORGANIZATIONS DEPARTMENTS:

- Corporate Communications.
- Public Relations and Media Relations.
- Marketing and Content Creation.
- Social Media and Digital Marketing.
- Executive Office.
- Internal Communications.
- Public Affairs.

COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Craft compelling, newsworthy press releases that capture media attention.
- Write engaging pitches that secure earned media coverage.
- Develop a strategic content calendar that aligns with PR objectives.
- Master the art of storytelling for different platforms, including social media and blogs.
- Use data and research to create content that resonates with target audiences.
- Create a media kit and other press materials that stand out.
- Understand the key differences between writing for paid, earned, shared, and owned media.
- Measure the impact of their content creation efforts.

COURSE METHODOLOGY:

Our training uses a practical, hands-on approach that goes beyond simply talking about content creation. We believe the best way to learn is by doing. The program includes a series of workshops where you'll practice writing press releases, crafting media pitches, and developing story angles. You'll get to analyze successful and unsuccessful content from real-world campaigns. We will also use peer review sessions, where you can share your work and get constructive feedback in a supportive environment. BIG BEN Training Center's instructors, all seasoned professionals in the communications field, will provide personalized guidance and insights. You'll also learn how to use digital tools for research, content planning, and media monitoring. This course is built on a "learn by doing" model, with exercises that help you to improve your writing skills and your strategic thinking at the same time.



COURSE AGENDA (COURSE UNITS):

UNIT ONE: FOUNDATIONS OF STRATEGIC CONTENT WRITING

- The role of content in a modern PR strategy.
- Understanding your audience and key messages.
- The art of storytelling for public relations.
- The differences between writing for different media channels.
- Developing a content strategy and editorial calendar.
- Using data and research to inform content.
- The link between content and brand reputation.

UNIT TWO: MASTERING THE PRESS RELEASE AND MEDIA PITCHES

- The elements of a newsworthy press release.
- Crafting headlines and lead paragraph that grabs attention.
- Writing for different formats, from announcements to event invites.
- The best practices for distributing press releases.
- How to write a compelling media pitch that gets results.
- Building a media list and managing relationships with journalists.
- Creating a professional media kit.

UNIT THREE: DIGITAL CONTENT AND SOCIAL MEDIA WRITING

- Writing for social media: platforms and best practices.
- Creating engaging content for blogs and websites.
- The importance of a consistent brand voice online.
- Writing for different social media platforms.
- Using video scripts and captions for powerful messaging.
- Leveraging user-generated content.
- Optimizing content for online engagement.



UNIT FOUR: ADVANCED STORYTELLING AND NARRATIVE DEVELOPMENT

- Finding and telling compelling human-interest stories.
- Crafting a crisis communication statement.
- Writing for internal audiences and employee communication.
- Developing content for thought leadership and executive branding.
- The role of emotion in content creation.
- Creating long-form content, such as white papers and e-books.
- The ethics of storytelling and representation.

UNIT FIVE: MEASURING AND REFINING YOUR CONTENT STRATEGY

- The key metrics for measuring content performance.
- Using media monitoring tools and analytics.
- A/B testing headlines and content formats.
- Creating a feedback loop for continuous improvement.
- The role of continuous learning and skill development.
- How to use AI tools for content ideation.
- Future trends in content creation and public relations.

FAQ:

QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?

There are no requirements.

HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.



SOMETHING TO THINK ABOUT:

How can a public relations professional effectively tell a compelling story while ensuring that all content remains strictly factual and avoids hyperbole, especially when trying to capture a journalist's attention?

WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?

This training course is designed specifically for public relations professionals, going beyond general content writing to focus on the unique needs of the communications field. We don't just teach you how to write, we show you how to write strategically to achieve your PR goals. The program is built on a hands-on approach, with a lot of practical exercises and peer feedback sessions that help you improve your skills in a real-world setting. You'll work on everything from writing a newsworthy press release to crafting a compelling social media story. Our instructors are seasoned experts who know what it takes to get noticed in a crowded media landscape. This course is for anyone who wants to turn their writing skills into a powerful tool for brand building and reputation management.