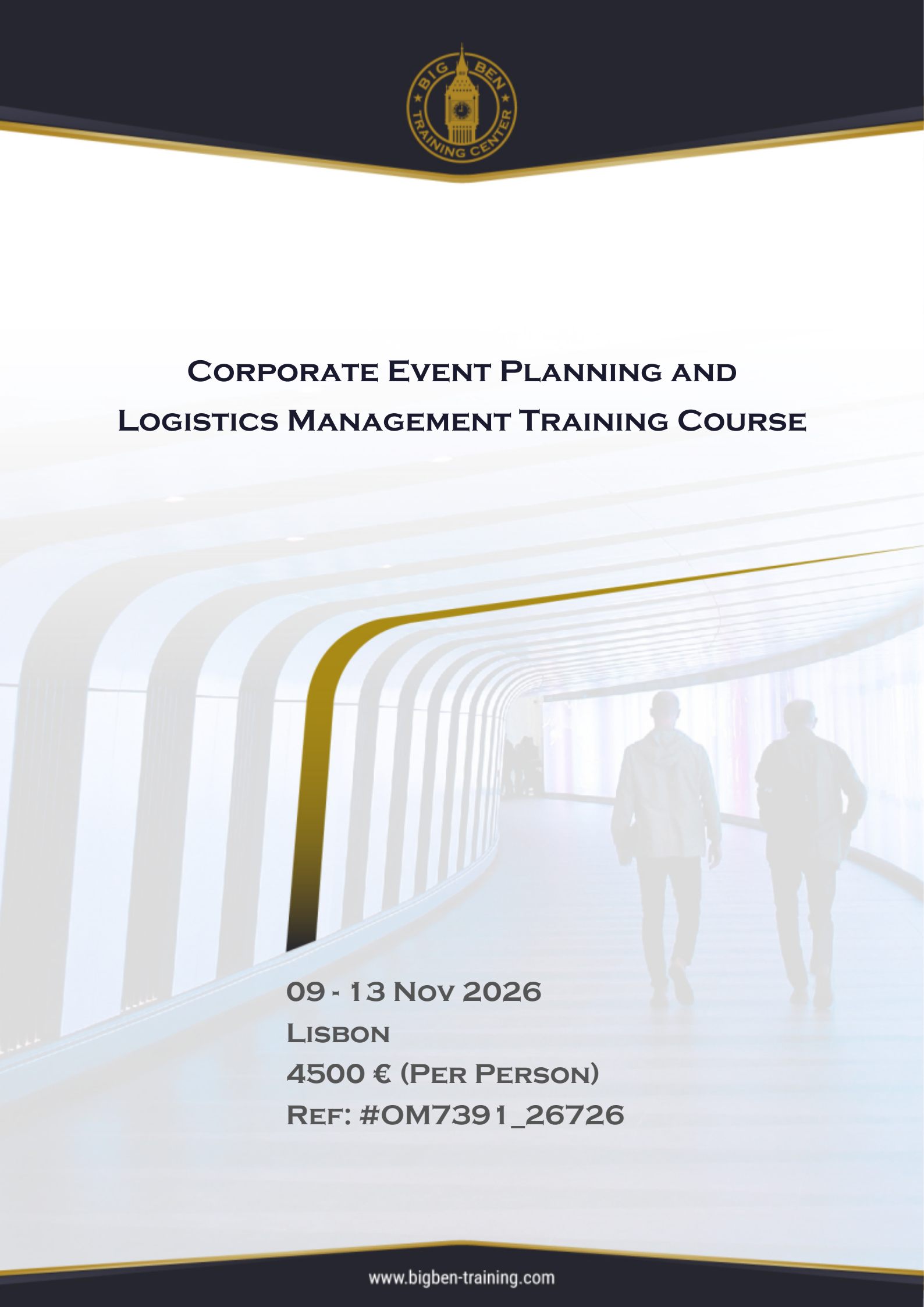
# Corporate Event Planning and Logistics Management Training Course



09 - 13 Nov 2026

Lisbon

4500 € (Per Person)

Ref: #OM7391_26726

## Course Introduction / Overview:

This comprehensive training course is designed to equip administrators and coordinators with the essential skills for flawless corporate event planning and logistics management. In today's competitive business environment, a well-executed event is a powerful tool for building brands, fostering relationships, and driving organizational goals. This program moves beyond basic checklists to instill a strategic mindset, enabling participants to manage every facet of an event, from initial concept to post-event analysis. Drawing on established principles from industry leaders like Dr. Joe Goldblatt, a pioneer in the field, and concepts discussed in works such as "Special Events: A New Generation and the Next Frontier," the curriculum integrates theoretical knowledge with practical application. Participants will learn to navigate the complexities of budgeting, vendor negotiation, risk management, and on-site coordination with confidence. BIG BEN Training Center has developed this course to transform administrative staff into indispensable event management assets, capable of delivering memorable and impactful corporate experiences that yield a measurable return on investment and align perfectly with strategic business objectives. This is a complete A-to-Z guide to mastering the art and science of corporate events.

## Target Audience / This training course is suitable for:

- Executive Assistants.
- Administrative Assistants.
- Personal Assistants.
- Office Managers.
- Project Coordinators.
- Marketing Assistants.
- Human Resources Coordinators.
- Departmental Secretaries and Clerks.
- Staff responsible for organizing internal or external company events.

## Target Sectors and Industries:

- Banking and Finance.
- Technology and Telecommunications.
- Healthcare and Pharmaceuticals.
- Oil and Gas.
- Real Estate and Construction.
- Hospitality and Tourism.
- Retail and FMCG.
- Governmental and Public Sector Organizations.
- Non-Profit and Non-Governmental Organizations.

## Target Organizations Departments:

- Executive Management and CEO Offices.
- Administration and Office Management.
- Marketing and Corporate Communications.
- Human Resources and Training.
- Sales and Business Development.
- Public Relations.
- Procurement and Purchasing.

## Course Offerings:

By the end of this course, the participants will have able to:

- Develop a comprehensive event concept and establish clear, measurable objectives.
- Create and manage detailed event budgets, ensuring financial control and accountability.
- Master the process of venue sourcing, evaluation, and selection.
- Negotiate contracts effectively with vendors, suppliers, and service providers.
- Design and implement a robust logistical plan for seamless event execution.
- Apply project management principles to keep event timelines on track.
- Identify, assess, and mitigate potential risks associated with corporate events.
- Coordinate all on-site activities to ensure a flawless attendee experience.
- Measure event success and calculate return on investment (ROI) through post-event analysis.

## Course Methodology:

The training methodology at BIG BEN Training Center is designed for maximum engagement and practical skill acquisition. This course rejects a purely lecture-based format in favor of a dynamic, interactive learning environment. Participants will engage in a blend of expert-led presentations, real-world case study analyses, and collaborative group workshops. Practical exercises, such as budget creation simulations and risk assessment drills, will be used extensively to reinforce key concepts. A significant portion of the training will be dedicated to role-playing scenarios, particularly in the areas of vendor negotiation and on-site problem-solving, allowing participants to build confidence in a supportive setting. The facilitator will encourage open discussions and peer-to-peer learning, where attendees can share experiences and challenges from their own organizations. Continuous feedback is a cornerstone of our approach, ensuring that each participant understands their progress and can apply the learned skills directly to their professional roles upon returning to the workplace. This experiential learning model guarantees a deeper understanding and long-term retention of event planning and logistics management competencies.

## Course Agenda (Course Units):

### Unit One: Foundations of Corporate Event Planning

- Introduction to the corporate event landscape.
- Defining the role of the administrator in event management.
- Types of corporate events from meetings to conferences and product launches.
- Aligning event goals with organizational objectives.
- Understanding stakeholders and their expectations.
- The event lifecycle from concept to completion.
- Ethical considerations and professional standards in event planning.

### Unit Two: Strategic Planning and Budget Management

- Developing a comprehensive event project plan.
- Creating realistic and detailed event timelines.
- Mastering the art of event budgeting and financial forecasting.
- Techniques for cost control and expense tracking.
- Identifying potential revenue streams and sponsorship opportunities.
- Using software and tools for efficient event planning.
- Presenting the event plan and budget for management approval.

### Unit three: Logistics and Vendor Management

- The complete guide to venue sourcing and selection criteria.
- Understanding and negotiating venue and vendor contracts.
- Managing key suppliers for catering, audio-visual, and transportation.
- Coordinating accommodation and travel logistics for attendees.
- Planning for event branding, signage, and materials.
- Developing a detailed run-of-show and production schedule.
- Managing the registration process and delegate communications.

## Unit Four: On-Site Execution and Risk Management

- Best practices for on-site event coordination and management.
- Defining roles and responsibilities for the on-site team.
- Proactive risk assessment and contingency planning.
- Developing a crisis communication and emergency response plan.
- Managing attendee flow and enhancing the guest experience.
- Troubleshooting common on-site challenges effectively.
- Health, safety, and security protocols for corporate events.

## Unit Five: Post-Event Analysis and Future Trends

- Techniques for collecting and analyzing attendee feedback.
- Measuring event success against key performance indicators (KPIs).
- Calculating return on investment (ROI) and demonstrating event value.
- Compiling and presenting comprehensive post-event reports.
- Managing post-event communications and follow-up.
- Exploring trends in virtual and hybrid events.
- Implementing sustainable and green event practices.

# FAQ:

### Qualifications required for registering to this course?

There are no requirements.

### How long is each daily session, and what is the total number of training hours for the course?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

## Something to think about:

Beyond measuring ROI, how can the intangible value of a corporate event, such as enhanced employee morale or brand loyalty, be effectively articulated to senior leadership?

## What unique qualities does this course offer compared to other courses?

This course distinguishes itself by focusing specifically on the pivotal role administrators and coordinators play in the success of corporate events. While many programs offer a general overview of event management, this curriculum is meticulously tailored to the unique responsibilities and challenges faced by administrative professionals. It bridges the gap between administrative support and strategic event execution, empowering participants to move from task-doers to proactive event planners. The course emphasizes a dual-pronged approach, balancing high-level strategic thinking, such as aligning events with business goals, with the granular, practical details of logistics management, from contract negotiation to on-site troubleshooting. Rather than just presenting theories, it provides a structured framework and actionable tools that can be immediately implemented in the workplace. The content is rooted in proven industry best practices and academic principles, ensuring a robust and credible learning experience. The focus is on building practical skills and instilling the confidence needed to manage complex event logistics, mitigate risks, and ultimately deliver exceptional events that contribute tangible value to the organization.