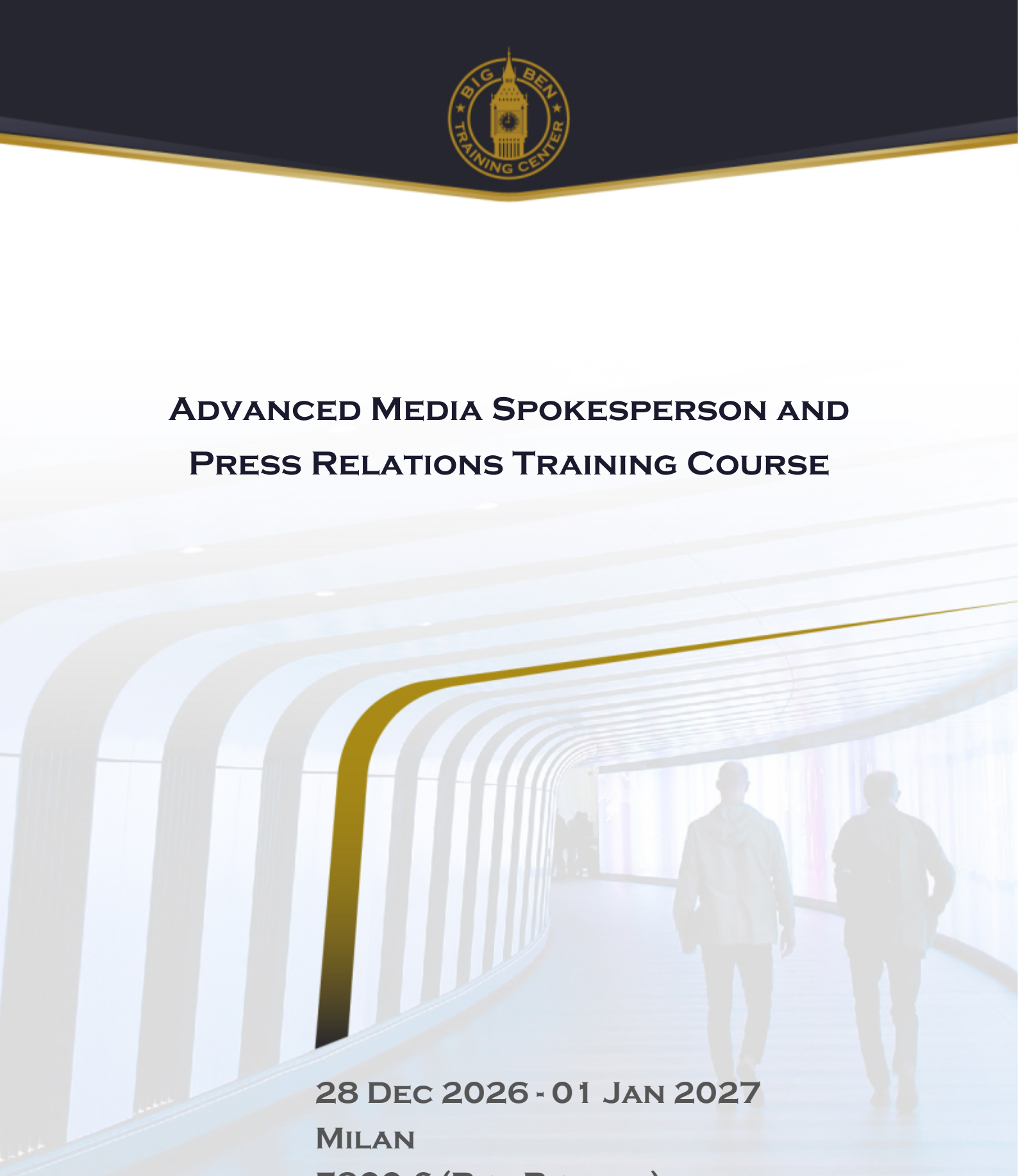
Advanced Media Spokesperson and Press Relations Training Course



28 Dec 2026 - 01 Jan 2027

Milan

5900 € (Per Person)

Ref: #MED7569_194856

Course Introduction / Overview:

This comprehensive training course is designed to transform professionals into confident, credible, and effective media spokespersons. In today's fast-paced media landscape, the ability to communicate clearly and strategically is paramount for maintaining brand reputation and navigating public perception. This program provides a complete roadmap for mastering media interactions, from preparing for press conferences to handling challenging interviews. We delve into the core principles of strategic communication, drawing on foundational theories like those proposed by the renowned academic James E. Grunig, whose work on public relations models provides a framework for ethical and effective engagement. Participants will explore concepts from influential texts such as "The Practice of Public Relations" to understand the symbiotic relationship between an organization and the media. At BIG BEN Training Center, we focus on practical application, ensuring that by the end of the course, you are not just knowledgeable but also highly skilled in message development, crisis communication, and on-camera performance. This training course is an essential investment for any organization committed to proactive and professional media relations and public affairs management.

Target Audience / This training course is suitable for:

- Public Relations Managers and Specialists.
- Corporate Communications Directors.
- Chief Executive Officers and Senior Executives.
- Government Officials and Public Information Officers.
- Marketing and Brand Managers.
- Crisis Management Team Members.
- Non-Profit Organization Leaders.
- Anyone designated to speak on behalf of an organization.

Target Sectors and Industries:

- Corporate Sector across all industries.
- Government and Public Administration.
- Non-Profit and Non-Governmental Organizations.
- Healthcare and Pharmaceutical Industries.
- Technology and Telecommunications.
- Financial Services and Banking.
- Energy, Oil, and Gas Sector.
- Education and Academic Institutions.

Target Organizations Departments:

- Public Relations Department.
- Corporate Communications Department.
- Marketing Department.
- Executive Leadership and C-Suite Offices.
- Legal and Compliance Departments.
- Investor Relations Department.
- Human Resources Department.
- Crisis Management and Response Teams.

Course Offerings:

By the end of this course, the participants will have able to:

- Develop and deliver clear, concise, and compelling key messages.
- Master techniques for controlling media interviews and press conferences.
- Effectively manage and respond during a crisis communication scenario.
- Utilize bridging and flagging techniques to stay on message.
- Demonstrate confident on-camera presence and manage non-verbal cues.
- Prepare comprehensive press kits and media briefing documents.
- Handle difficult, hostile, and unexpected questions from journalists.
- Analyze the media landscape and identify opportunities for positive coverage.
- Build and maintain strong, professional relationships with media contacts.
- Evaluate the effectiveness of media engagement strategies.

Course Methodology:

The training methodology at BIG BEN Training Center is highly interactive and experiential, designed to build practical skills and confidence. We believe in learning by doing. The course moves beyond theoretical lectures to immerse participants in realistic simulations, including mock media interviews and press conferences that are video-recorded for constructive feedback and self-assessment. This hands-on approach allows for immediate application of learned techniques in a safe and supportive environment. The curriculum incorporates detailed case study analyses of real-world public relations successes and failures, fostering critical thinking and strategic planning. Facilitated group discussions and brainstorming sessions encourage peer-to-peer learning and the exchange of diverse perspectives. Participants will engage in role-playing exercises to practice handling difficult questions and crisis scenarios. Our expert instructors provide personalized coaching and actionable feedback throughout the five days, ensuring each participant achieves their specific learning objectives and leaves fully prepared to represent their organization effectively in any media setting.

Course Agenda (Course Units):

Unit One: Foundations of the Modern Media Spokesperson

- The Evolving Role of the Corporate Spokesperson.
- Understanding the Modern Media Landscape and Journalist Motivations.
- Core Principles of Strategic Communication and Public Relations.
- Developing Your Key Messages and a Compelling Narrative.
- The Art of Crafting Memorable Soundbites.
- Audience Analysis for Maximum Impact.
- Ethical Considerations for Media Spokespersons.

Unit Two: Mastering the Media Interview

- Preparing for Print, Radio, and Television Interviews.
- On-Camera Techniques: Body Language, Wardrobe, and Delivery.
- Vocal Training for Authority and Credibility.
- Techniques for Answering Questions: Bridging, Hooking, and Flagging.
- How to Effectively Prepare for Any Interview Scenario.
- Managing Nerves and Projecting Confidence.
- Practical Session: Mock Interviews with Peer and Instructor Feedback.

Unit Three: Executing Successful Press Conferences and Media Events

- Strategic Planning for a Press Conference.
- Crafting and Distributing Media Advisories and Press Releases.
- Preparing a Professional Press Kit.
- Managing the Logistics and Flow of a Media Event.
- Mastering the Q&A Session and Handling a Crowd of Journalists.
- Strategies for Post-Event Follow-up and Media Monitoring.
- Navigating Virtual Press Conferences and Digital Media Briefings.

Unit Four: Crisis Communication and Reputation Management

- Fundamentals of Proactive Crisis Communication.
- Developing a Crisis Communication Plan and Response Team.
- The Spokesperson's Role During a Crisis.
- Communicating with Empathy and Transparency.
- Handling Negative Press and Correcting Misinformation.
- Managing Social Media During a Crisis.
- Case Studies: Learning from Real-World Crisis Scenarios.

Unit Five: Advanced Skills and Integrated Simulation

- Techniques for Handling Hostile and Ambush Interviews.
- Communicating Complex Data and Technical Information Simply.
- Serving as a Spokesperson in a Legal or Regulatory Context.
- Measuring the Impact and ROI of Your Media Relations Efforts.
- Personalized Action Planning for Continued Development.
- Final Simulation: A Full-Scale Mock Press Conference.
- Comprehensive Video-Recorded Feedback and Final Q&A Session.

FAQ:

Qualifications required for registering to this course?

There are no requirements.

How long is each daily session, and what is the total number of training hours for the course?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

Something to think about:

In an era of deepfakes and rapid misinformation, how must a spokesperson adapt their strategies to maintain credibility and trust when faced with digitally manipulated content targeting their organization?

What unique qualities does this course offer compared to other courses?

This course distinguishes itself through a deeply immersive and practical learning environment that prioritizes skill application over passive listening. Unlike many programs that focus solely on public speaking theory, our curriculum is built around realistic, high-stakes simulations, including video-recorded mock interviews and press conferences. This methodology provides participants with the invaluable opportunity to see themselves as the media sees them, receiving personalized, constructive feedback from seasoned instructors to refine their performance. We integrate established academic frameworks of strategic communication with the latest industry practices for managing digital media and crisis situations. The focus extends beyond mere technique to cultivate the strategic mindset required of a modern spokesperson the ability to think on one's feet, stay on message under pressure, and align every communication with broader organizational goals. The emphasis on crisis communication is particularly robust, preparing participants not just for routine media engagements but for the moments that truly define an organization's reputation. It is a holistic training experience designed to build lasting confidence and competence.