



PORT OPERATIONS AND MARINE TERMINAL MANAGEMENT TRAINING COURSE

09 - 13 Nov 2026

BAKU

5100 € (PER PERSON)

REF: #LOG7538_34457



COURSE INTRODUCTION / OVERVIEW:

The global supply chain is critically dependent on the efficiency and security of its maritime gateways. This course provides a comprehensive A-to-Z exploration of the complex world of port operations and marine terminal management. It is designed to equip professionals with the strategic knowledge and operational skills necessary to excel in this dynamic industry. As discussed by leading academic Dr. Hercules Haralambides in works like "Port Management and Operations", modern ports are not just transit points but sophisticated logistical hubs requiring a blend of technical expertise, managerial acumen, and forward-thinking strategy. This program delves into every facet of terminal functionality, from vessel berthing and cargo handling to the implementation of advanced technologies and sustainable practices. BIG BEN Training Center has structured this curriculum to bridge the gap between theoretical principles and real-world application, addressing contemporary challenges such as port automation, cybersecurity, and environmental compliance. Participants will gain a deep understanding of the intricate processes that ensure the seamless flow of goods, enabling them to enhance productivity, improve safety, and drive profitability within their organizations. The course is an essential investment for anyone seeking to master the complexities of modern port and terminal management.

TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:

- Port Managers and Directors.
- Marine Terminal Supervisors and Operators.
- Logistics and Supply Chain Managers.
- Shipping Line Managers and Agents.
- Port Authority Officials.
- Harbour Masters and Pilots.
- Freight Forwarders and Customs Brokers.
- Maritime Security Officers.
- Operations Planners and Analysts.
- Warehouse and Distribution Managers.



TARGET SECTORS AND INDUSTRIES:

- Maritime and Shipping Industry.
- Logistics and Supply Chain Providers.
- Port and Terminal Operating Companies.
- Freight and Cargo Transportation.
- Oil and Gas Sector.
- Manufacturing and Retail.
- Governmental bodies including Port Authorities, Customs, and Maritime Administrations.
- Consulting firms specializing in transportation and infrastructure.

TARGET ORGANIZATIONS DEPARTMENTS:

- Operations Department.
- Logistics and Supply Chain Department.
- Port Planning and Development.
- Health, Safety, Security, and Environment (HSSE) Department.
- Commercial and Business Development.
- Finance and Administration.
- Information Technology (IT).
- Marine Services Department.



COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Analyze the complete lifecycle of port and terminal operations.
- Implement international safety and security standards, including the ISPS Code.
- Optimize cargo handling processes for various types of freight, including containerized, bulk, and liquid cargo.
- Evaluate and apply modern port technologies and automation systems.
- Develop strategies for improving terminal efficiency and productivity using key performance indicators (KPIs).
- Manage port environmental challenges and promote sustainable practices.
- Understand the financial aspects of port management, including pricing and investment strategies.
- Enhance intermodal connectivity and integration within the wider supply chain.
- Formulate effective emergency response and crisis management plans for port incidents.
- Lead and manage teams effectively in a high-pressure port environment.

COURSE METHODOLOGY:

The training methodology at BIG BEN Training Center is designed to be highly interactive, practical, and engaging, ensuring that participants can immediately apply their learning in a professional context. This course moves beyond traditional lectures to foster a dynamic learning environment through a blend of expert-led presentations, in-depth case studies of world-leading ports, and collaborative group workshops. Participants will analyze real-world operational challenges and develop strategic solutions, promoting critical thinking and problem-solving skills. Interactive sessions, simulations of terminal planning, and group discussions will encourage the sharing of experiences and best practices among peers from diverse backgrounds. The curriculum incorporates practical exercises focused on key areas such as berth planning, yard management, and risk assessment. Our expert instructors facilitate a supportive atmosphere where continuous feedback is provided, allowing participants to build confidence in their new capabilities. The approach emphasizes a holistic understanding, connecting operational tactics with overarching strategic and commercial objectives to cultivate well-rounded port management professionals.



COURSE AGENDA (COURSE UNITS):

UNIT ONE: FUNDAMENTALS OF PORT AND MARINE TERMINAL MANAGEMENT

- Introduction to the Global Maritime Industry.
- Types of Ports and Terminals.
- The Role of Ports in the Global Supply Chain.
- Key Stakeholders in Port Operations.
- The International Regulatory Framework for Ports.
- Port Governance and Ownership Models.
- Introduction to Port Economics and Finance.

UNIT TWO: CORE TERMINAL OPERATIONS AND CARGO HANDLING

- Vessel Operations and the Ship-to-Shore Interface.
- Berth Planning and Allocation Strategies.
- Container Terminal Operations and Management.
- Yard Layout and Management Systems.
- Bulk and Break-Bulk Cargo Handling Techniques.
- Liquid Bulk and Specialized Cargo Operations.
- Gate Operations and Landside Logistics.

UNIT THREE: PORT SAFETY, SECURITY, AND ENVIRONMENTAL STEWARDSHIP

- Health and Safety Management Systems in Ports.
- Implementing the International Ship and Port Facility Security (ISPS) Code.
- Hazardous Materials (HAZMAT) Handling and Storage.
- Emergency Preparedness and Response Planning.
- Port Environmental Management and Sustainability.
- Green Port Initiatives and Emission Control Strategies.
- Waste Management and Pollution Prevention in Terminals.



UNIT FOUR: TECHNOLOGY, AUTOMATION, AND PERFORMANCE OPTIMIZATION

- Introduction to Terminal Operating Systems (TOS).
- The Role of Automation in Modern Terminals.
- Smart Ports, IoT, and Big Data Analytics.
- Digitalization and Blockchain in Port Logistics.
- Measuring Port Performance with Key Performance Indicators (KPIs).
- Process Improvement and Lean Management in Terminals.
- Cybersecurity for Port and Terminal Systems.

UNIT FIVE: STRATEGIC PORT MANAGEMENT AND FUTURE OUTLOOK

- Port Marketing and Business Development.
- Strategic Planning for Port Development and Expansion.
- Managing Port Human Resources.
- Intermodalism and Hinterland Connectivity.
- Risk Management and Business Continuity in Ports.
- The Future of Shipping and its Impact on Ports.
- Developing a Customer-Centric Port Strategy.

FAQ:

QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?

There are no requirements.

HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

SOMETHING TO THINK ABOUT:

As digitalization and automation reshape the maritime industry, how can port managers balance the drive for efficiency with the need to maintain a skilled and adaptable human workforce?



WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?

This course distinguishes itself through its holistic and forward-looking curriculum, which meticulously integrates operational best practices with high-level strategic management. Unlike programs that focus narrowly on singular aspects of terminal operations, this training provides a comprehensive 360-degree view, connecting everything from quay-side logistics to financial planning and sustainable development. Its core strength lies in the emphasis on real-world applicability, utilizing contemporary case studies from globally recognized ports to deconstruct complex challenges and successful strategies. The curriculum is uniquely designed to address the most pressing future trends, dedicating significant focus to digitalization, the implementation of smart port technologies, and the critical importance of environmental stewardship and green port initiatives. Furthermore, the course fosters a deep understanding of the port's role within the entire global supply chain, equipping participants not just to manage a terminal, but to strategically position it as a vital, competitive, and resilient logistics hub. The academic rigor combined with this practical, future-focused approach ensures participants leave with actionable insights and a sophisticated skill set ready for the challenges of tomorrow's maritime industry.