# Advanced GCC Logistics and Inventory Management Training Course



27 - 31 Dec 2026

Doha

5500 € (Per Person)

Ref: #IM1213_242079

## Course Introduction / Overview:

This comprehensive training course provides an in-depth exploration of logistics and inventory management tailored specifically for the dynamic and rapidly evolving markets of the Gulf Cooperation Council (GCC). In a region characterized by ambitious economic diversification, massive infrastructure projects, and a burgeoning e-commerce sector, mastering the supply chain is no longer a competitive advantage but a strategic necessity. This program is designed to equip professionals with the advanced skills and strategic insights needed to navigate the unique challenges and opportunities within the GCC logistics landscape. As the renowned academic Dr. Martin Christopher argues in his seminal work, "Logistics & Supply Chain Management," the real competition is not between companies but between their supply chains. This course, offered by BIG BEN Training Center, operationalizes this concept for the GCC context, covering everything from demand forecasting in volatile markets to optimizing cross-border trade between member states. Participants will gain a holistic understanding of inventory planning, warehouse optimization, transportation strategies, and the critical role of technology in building resilient and efficient supply chains that can thrive in this unique economic environment.

## Target Audience / This training course is suitable for:

- Supply Chain Managers and Directors.
- Logistics and Distribution Managers.
- Inventory Planners and Analysts.
- Warehouse and Operations Supervisors.
- Procurement and Sourcing Professionals.
- Freight Forwarders and Customs Brokers.
- Operations Managers.
- Business owners and entrepreneurs operating in the GCC.

## Target Sectors and Industries:

- Retail and E-commerce.
- Manufacturing and Industrial Production.
- Oil, Gas, and Petrochemicals.
- Pharmaceuticals and Healthcare.
- Third-Party Logistics (3PL) and Freight Forwarding.
- Construction and Infrastructure Development.
- Automotive and Heavy Equipment.
- Governmental bodies and public sector logistics operations.

## Target Organizations Departments:

- Supply Chain Management.
- Logistics and Distribution.
- Warehousing and Inventory Control.
- Procurement and Purchasing.
- Operations Management.
- Strategic Planning.
- Finance and Cost Control.
- International Trade and Compliance.

## Course Offerings:

By the end of this course, the participants will have able to:

- Analyze the unique economic and regulatory factors shaping logistics in the GCC.
- Develop robust demand forecasting models suited for regional market dynamics.
- Implement advanced inventory optimization techniques like ABC analysis and safety stock calculation.
- Design and manage efficient warehouse layouts and operations using modern best practices.
- Navigate complex customs procedures and cross-border logistics within the GCC.
- Evaluate and select appropriate transportation modes for cost and service optimization.
- Apply risk management strategies to mitigate supply chain disruptions in the region.
- Leverage technology and data analytics to enhance supply chain visibility and decision-making.
- Develop sustainable and green logistics initiatives aligned with regional goals.
- Formulate a comprehensive logistics and inventory strategy for their organization.

## Course Methodology:

The training methodology at BIG BEN Training Center is designed to be highly interactive, engaging, and practical, ensuring that participants can immediately apply their learning in the workplace. We move beyond traditional lectures to create a dynamic learning environment that fosters critical thinking and collaborative problem-solving. The course will heavily feature real-world case studies drawn from successful and challenged companies operating within the GCC, allowing participants to analyze complex scenarios and develop strategic solutions. Interactive group discussions, workshops, and simulation exercises will be used to reinforce key concepts and explore different approaches to inventory and logistics challenges. Participants will work in teams on practical projects, such as designing a distribution network or developing an inventory reduction plan. Our expert instructors facilitate sessions that encourage active participation and provide personalized feedback. This hands-on, participant-centered approach ensures a deep and lasting understanding of the principles and practices of advanced logistics and inventory management in the GCC context.

## Course Agenda (Course Units):

### Unit One: The GCC Logistics and Supply Chain Ecosystem

- Introduction to the GCC economic landscape and its impact on logistics.
- Analyzing the role of major logistics hubs and free trade zones.
- Understanding the legal and regulatory framework for trade and transport.
- Key challenges and opportunities in the regional supply chain.
- The strategic importance of logistics in Saudi Vision 2030 and other national initiatives.
- Cultural considerations in GCC business and logistics operations.
- Mapping the end-to-end supply chain in a regional context.

### Unit Two: Strategic Inventory Planning and Demand Forecasting

- Fundamentals of inventory management and its financial impact.
- Advanced demand forecasting techniques for volatile markets.
- Implementing ABC analysis for inventory categorization and control.
- Calculating and optimizing safety stock and reorder points.
- Strategies for managing slow-moving and obsolete stock (SLOB).
- Just-in-Time (JIT) and Lean inventory principles in the GCC.
- Leveraging technology for real-time inventory visibility and accuracy.

### Unit Three: Modern Warehouse and Distribution Management

- Principles of strategic warehouse location and network design.
- Optimizing warehouse layout for efficient material flow.
- Implementing best practices in receiving, put-away, picking, and shipping.
- Introduction to Warehouse Management Systems (WMS) and their benefits.
- Health, safety, and security standards in GCC warehousing.
- Performance metrics and KPIs for warehouse operations.
- Managing returns and reverse logistics effectively.

## Unit Four: Transportation and Cross-Border Logistics in the GCC

- Overview of transportation modes (road, sea, air) and their selection criteria.
- Managing freight costs and negotiating with carriers.
- Navigating GCC customs procedures, documentation, and tariffs.
- The role of freight forwarders and customs brokers.
- Challenges and solutions for cross-border road transport in the region.
- Last-mile delivery strategies for the GCC e-commerce market.
- Tracking technologies and transport management systems (TMS).

## Unit Five: Future-Proofing the GCC Supply Chain

- Supply chain risk identification, assessment, and mitigation strategies.
- Building resilient and agile supply chains.
- The role of automation, robotics, and AI in modern logistics.
- Implementing sustainable and green logistics practices.
- Data analytics and business intelligence for supply chain optimization.
- Collaborative planning, forecasting, and replenishment (CPFR) with partners.
- Developing a strategic roadmap for logistics and inventory excellence.

# FAQ:

### Qualifications required for registering to this course?

There are no requirements.

### How long is each daily session, and what is the total number of training hours for the course?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

## Something to think about:

As the GCC nations increasingly focus on economic diversification away from hydrocarbons, how might the principles of circular supply chains be integrated into regional logistics strategies to create both economic value and environmental sustainability?

## What unique qualities does this course offer compared to other courses?

This course distinguishes itself through its unwavering and specialized focus on the Gulf Cooperation Council (GCC) region, moving beyond generic global theories to address the specific operational realities, regulatory nuances, and cultural business contexts of these unique markets. While other programs may offer a broad overview of logistics, our curriculum is meticulously crafted with case studies, examples, and problem-solving scenarios directly relevant to industries thriving in the GCC, from petrochemicals to e-commerce. We emphasize the practical application of advanced concepts, ensuring participants learn not just the "what" but the "how" of implementing strategies like demand forecasting in rapidly growing urban centers or navigating the intricacies of cross-border trade between member states. The course content is forward-looking, integrating critical discussions on the impact of national strategic visions like Saudi Vision 2030, the rise of smart cities, and the push for sustainable logistics. It provides a strategic, holistic perspective that connects inventory planning and logistics operations directly to business profitability and resilience in a way that is immediately applicable and invaluable for any professional operating within the GCC supply chain ecosystem.