



DIGITAL HEALTH TRANSFORMATION AND TELEMEDICINE MANAGEMENT TRAINING COURSE

19 - 23 OCT 2026

VIENNA

5800 € (PER PERSON)

REF: #DT4666_92806



COURSE INTRODUCTION / OVERVIEW:

The global healthcare landscape is undergoing a monumental shift, driven by technological innovation and the increasing demand for accessible, efficient, and patient-centric care. This Digital Health Transformation and Telemedicine Management Training Course is meticulously designed to equip professionals with the strategic and operational expertise required to lead this change. We delve beyond the surface-level application of technology, exploring the comprehensive integration of digital health solutions into existing healthcare frameworks. As influential author Eric Topol discusses in his seminal work, "The Creative Destruction of Medicine," the digital revolution is not merely an addition to healthcare but a fundamental re-engineering of its core processes. This course provides a roadmap for navigating this transformation, covering everything from telemedicine platform selection and regulatory compliance to data analytics and the implementation of virtual care models. At BIG BEN Training Center, we empower participants to not only adopt new technologies but to champion a culture of innovation, ensuring their organizations are at the forefront of modern healthcare delivery and prepared for the future of medicine.

TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:

- Healthcare Administrators and Executives.
- Physicians, Surgeons, and Clinical Specialists.
- Nurse Practitioners and Senior Nursing Staff.
- Healthcare IT and Informatics Professionals.
- Medical Practice and Clinic Managers.
- Public Health Officials and Policymakers.
- Health Insurance and Payer Organization Managers.
- Pharmaceutical and Medical Device Professionals.
- Healthcare Project and Program Managers.
- Compliance and Regulatory Affairs Officers.



TARGET SECTORS AND INDUSTRIES:

- Hospitals and Integrated Health Systems.
- Private Medical Practices and Specialty Clinics.
- Pharmaceutical and Biotechnology Companies.
- Health Insurance and Managed Care Organizations.
- Medical Technology and Digital Health Startups.
- Government Health Agencies and Public Health Bodies.
- Non-Profit and Community Health Organizations.
- Long-Term Care and Home Healthcare Providers.
- Academic Medical Centers and Research Institutions.
- Healthcare Consulting Firms.

TARGET ORGANIZATIONS DEPARTMENTS:

- Information Technology (IT) and Health Informatics.
- Clinical Operations and Patient Care Services.
- Strategic Planning and Business Development.
- Medical Affairs and Physician Relations.
- Finance and Revenue Cycle Management.
- Compliance, Legal, and Regulatory Affairs.
- Quality Improvement and Patient Safety.
- Human Resources and Staff Training.
- Marketing and Patient Engagement.
- Research and Development.



COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Develop a comprehensive strategic plan for digital health integration within a healthcare organization.
- Evaluate, select, and implement appropriate telemedicine and virtual care technologies.
- Navigate the complex legal, ethical, and regulatory frameworks governing digital health.
- Design and optimize clinical workflows for effective virtual consultation and remote patient monitoring.
- Utilize healthcare data analytics to measure performance and improve patient outcomes.
- Lead change management initiatives to foster adoption of digital tools among staff and patients.
- Assess and mitigate cybersecurity risks associated with digital health platforms.
- Formulate strategies for patient engagement and education in a virtual care environment.
- Analyze emerging trends like AI, IoT, and blockchain for future healthcare applications.
- Create sustainable business and reimbursement models for telehealth services.

COURSE METHODOLOGY:

The training methodology at BIG BEN Training Center is designed to be immersive, interactive, and directly applicable to the professional challenges faced by participants. We move beyond traditional lecture-based formats to create a dynamic learning environment that fosters critical thinking and practical skill development. The course is built upon a foundation of real-world case studies, allowing participants to analyze successful digital health implementations and learn from the challenges faced by leading healthcare organizations. Interactive group discussions and collaborative workshops encourage the sharing of diverse perspectives and problem-solving strategies. Participants will engage in practical exercises, such as developing a mock digital health strategy or evaluating competing telemedicine platforms based on specific clinical needs. Our expert instructors facilitate sessions that are rich with practical examples, ensuring that theoretical concepts are always linked to tangible operational realities. Continuous feedback is a cornerstone of our approach, with structured Q&A sessions and peer-to-peer review activities integrated throughout the five days to ensure a deep and lasting understanding of the material.



COURSE AGENDA (COURSE UNITS):

UNIT ONE: FOUNDATIONS OF DIGITAL HEALTH TRANSFORMATION

- Introduction to the Digital Health Ecosystem.
- The Evolution of Telemedicine and Virtual Care.
- Key Drivers and Barriers to Digital Health Adoption.
- Understanding Core Components: EMR, EHR, and PHR.
- Patient-Centered Care in the Digital Age.
- Global Trends and Models in Digital Healthcare.
- The Role of Interoperability in Connected Health.

UNIT TWO: TELEMEDICINE TECHNOLOGIES AND INFRASTRUCTURE

- Types of Telemedicine: Synchronous, Asynchronous, and RPM.
- Evaluating and Selecting Telehealth Platforms and Software.
- Hardware Considerations for Clinicians and Patients.
- Integrating Telemedicine with Electronic Health Records (EHR).
- Fundamentals of Remote Patient Monitoring (RPM) Devices.
- Ensuring Data Security and Cybersecurity in Telehealth.
- Mobile Health (mHealth) Applications and Wearable Technology.

UNIT THREE: CLINICAL IMPLEMENTATION AND WORKFLOW INTEGRATION

- Designing and Re-engineering Clinical Workflows for Virtual Care.
- Best Practices for Conducting Virtual Consultations.
- Patient Onboarding, Consent, and Digital Literacy.
- Training and Change Management for Healthcare Staff.
- Establishing Quality Assurance and Performance Metrics for Telehealth.
- Managing Prescriptions and Referrals in a Digital Environment.
- Specialty-Specific Applications of Telemedicine (e.g., Telemental Health, Teleradiology).



UNIT FOUR: REGULATORY, LEGAL, AND ETHICAL FRAMEWORKS

- Navigating HIPAA, GDPR, and Patient Privacy Regulations.
- Physician and Nurse Licensing Across State and National Borders.
- Reimbursement Policies, Coding, and Billing for Telehealth Services.
- Informed Consent and Establishing the Patient-Provider Relationship Virtually.
- Medical Malpractice and Liability in Telemedicine.
- Ethical Considerations in Digital Health and AI.
- Ensuring Health Equity and Access in Digital Healthcare Delivery.

UNIT FIVE: STRATEGIC MANAGEMENT AND FUTURE OF DIGITAL HEALTH

- Developing a Business Case and ROI for Digital Health Initiatives.
- Leading Digital Transformation and Fostering a Culture of Innovation.
- Leveraging Big Data and Analytics for Population Health Management.
- The Impact of Artificial Intelligence and Machine Learning in Diagnostics.
- Exploring Blockchain Technology for Health Data Management.
- The Future of Digital Therapeutics and Personalized Medicine.
- Creating a Long-Term Digital Health Roadmap and Vision.

FAQ:

QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?

There are no requirements.

HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.



SOMETHING TO THINK ABOUT:

As digital health erodes geographical barriers to care, what new ethical frameworks must be developed to govern cross-border telemedicine and ensure equitable access for all populations?

WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?

This course distinguishes itself by focusing on the strategic leadership and organizational transformation required for successful digital health integration, rather than merely providing a technical overview of available tools. While other programs may concentrate on the functionalities of specific platforms, our curriculum is designed to cultivate the critical thinking skills necessary to build a sustainable and scalable digital health ecosystem. We emphasize the "how" and "why" behind the transformation, exploring the intricate interplay between technology, clinical workflows, regulatory compliance, and financial viability. The content is deeply rooted in real-world applications, using case studies that highlight both successes and failures to provide practical, actionable insights. Furthermore, the course is forward-looking, dedicating significant time to emerging trends like artificial intelligence in diagnostics and digital therapeutics. Participants will leave not just with knowledge of current best practices, but with a strategic framework for anticipating and adapting to the future of healthcare, empowering them to become true leaders of change within their organizations.