



STRATEGIC FINANCIAL LEADERSHIP FOR THE MODERN CFO TRAINING COURSE

07 - 11 DEC 2026

MUNICH

5100 € (PER PERSON)

REF: #CS5112_21276



Course Introduction / Overview:

The role of the Chief Financial Officer has evolved dramatically from a traditional focus on accounting and compliance to a strategic partnership at the heart of corporate decision-making. This intensive program is designed to equip current and aspiring financial leaders with the advanced competencies required to navigate this complex landscape. The course delves into the core pillars of modern financial leadership, including strategic capital allocation, driving growth through mergers and acquisitions, and mastering investor relations. We will explore the frameworks discussed by thought leaders like Aswath Damodaran on valuation and corporate finance, ensuring a robust theoretical foundation. Participants will move beyond the numbers to understand how to craft a compelling financial narrative that aligns with corporate strategy and builds stakeholder confidence. This journey, guided by the expertise of BIG BEN Training Center, covers everything from sophisticated financial modeling to the integration of digital transformation and ESG principles into financial strategy, preparing you to be a future-ready CFO who creates sustainable value. This course is a comprehensive A-to-Z guide for excelling in the highest echelons of financial management.

Target Audience / This training course is suitable for:

- Chief Financial Officers (CFOs).
- Aspiring CFOs and Vice Presidents of Finance.
- Finance Directors and Senior Finance Managers.
- Financial Controllers and Heads of Accounting.
- Treasury and Corporate Finance Executives.
- Heads of Strategic Planning and Corporate Development.
- Equity Analysts and Investment Professionals.
- Senior managers being developed for financial leadership roles.



Target Sectors and Industries:

- Financial Services and Banking.
- Technology and Telecommunications.
- Manufacturing and Industrial Goods.
- Healthcare and Pharmaceuticals.
- Energy, Oil, and Gas.
- Retail and Consumer Goods.
- Real Estate and Construction.
- Governmental agencies and public sector organizations.

Target Organizations Departments:

- Finance and Accounting.
- Treasury.
- Strategic Planning.
- Corporate Development.
- Investor Relations.
- Internal Audit and Compliance.
- Risk Management.



Course Offerings:

By the end of this course, the participants will have able to:

- Develop and execute a financial strategy that aligns with overall corporate objectives.
- Master advanced techniques for capital budgeting and investment appraisal.
- Lead the financial aspects of mergers, acquisitions, and strategic alliances.
- Optimize the company's capital structure to minimize cost and maximize value.
- Implement a robust enterprise risk management framework.
- Craft and communicate a compelling value proposition to investors and analysts.
- Drive digital transformation within the finance function using data analytics and fintech.
- Integrate Environmental, Social, and Governance (ESG) criteria into financial strategy.
- Enhance leadership and communication skills for effective stakeholder management.

Course Methodology:

The training methodology at BIG BEN Training Center is designed to be immersive, practical, and highly interactive, moving beyond theoretical lectures to embed learning through application. This course utilizes a blended approach, combining expert-led presentations with intensive, hands-on workshops. A cornerstone of our method is the extensive use of real-world case studies from various industries, allowing participants to analyze complex financial scenarios, debate strategic options, and make decisions as a CFO would. Collaborative group exercises and peer-to-peer discussions are integrated throughout the program to foster shared learning and networking among senior professionals. Participants will engage in financial modeling simulations to test capital allocation theories and M&A valuation techniques in a risk-free environment. Continuous feedback from the instructor and peers is a critical component, ensuring that participants can refine their strategic thinking and leadership approach. This dynamic and engaging learning environment ensures that skills are not just learned but mastered, ready for immediate implementation in the workplace.



Course Agenda (Course Units):

Unit One: The Modern CFO as a Strategic Leader

- The evolution from financial controller to strategic business partner.
- Corporate governance and the CFO's ethical responsibilities.
- Forging a strong partnership with the CEO and the Board of Directors.
- Key performance indicators (KPIs) beyond traditional financial metrics.
- Strategic financial planning and long-range forecasting.
- Communicating financial strategy to non-financial stakeholders.
- Leadership, influence, and change management for the finance function.

Unit Two: Advanced Corporate Finance and Value Creation

- Advanced capital budgeting techniques (NPV, IRR, Payback, and beyond).
- Determining the optimal capital structure and cost of capital (WACC).
- Advanced business valuation models (DCF, multiples, asset-based).
- Dividend policy and shareholder return strategies.
- Managing working capital for operational efficiency and liquidity.
- Strategies for debt and equity financing in global markets.
- Leveraged buyouts (LBOs) and financial restructuring.

Unit Three: Driving Growth through Mergers and Acquisitions

- Developing an M&A strategy aligned with corporate goals.
- Target identification, screening, and strategic evaluation.
- The due diligence process across financial, legal, and operational areas.
- Valuation techniques specific to M&A transactions.
- Negotiating deal terms and structuring the acquisition.
- Financing strategies for mergers and acquisitions.
- Post-merger integration and synergy realization.



Unit Four: Strategic Risk Management and Investor Relations

- Developing and implementing an Enterprise Risk Management (ERM) framework.
- Identifying and mitigating financial risks (market, credit, liquidity, operational).
- Managing interest rate and foreign currency exchange risk.
- Crafting the investor relations strategy and narrative.
- Managing earnings calls, roadshows, and analyst communications.
- Navigating shareholder activism and corporate defense.
- Compliance, regulation, and financial reporting standards.

Unit Five: The Future-Ready CFO: Digitalization and Sustainability

- The impact of digital transformation on the finance function.
- Leveraging data analytics, AI, and machine learning for financial insights.
- The role of the CFO in cybersecurity oversight.
- Integrating fintech solutions to enhance efficiency.
- Introduction to Environmental, Social, and Governance (ESG) criteria.
- ESG reporting, frameworks, and stakeholder expectations.
- The CFO's role in driving sustainable long-term value.

FAQ:

Qualifications required for registering to this course?

There are no requirements.

How long is each daily session, and what is the total number of training hours for the course?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

Something to think about:

In an era of rapid technological disruption and increasing stakeholder demands for sustainability, how can a CFO balance the traditional mandate of maximizing shareholder value with the broader responsibilities of long-term value creation for all stakeholders?



What unique qualities does this course offer compared to other courses?

This course distinguishes itself by adopting a holistic and forward-looking perspective on the Chief Financial Officer's role. Unlike programs that focus narrowly on technical accounting or finance, this training integrates the three critical pillars of modern financial leadership: advanced financial strategy, executive leadership, and future-readiness. We move beyond textbook theories to immerse participants in complex, real-world case studies that demand strategic decision-making under uncertainty. The curriculum is uniquely structured to address the most pressing challenges facing today's CFOs, with dedicated modules on leading digital transformation within finance and embedding ESG principles into corporate strategy—topics often treated as peripheral elsewhere. Furthermore, the emphasis on soft skills, such as influencing the board, managing investor relations, and leading change, ensures that participants develop not only the financial acumen but also the executive presence required to succeed. The interactive methodology fosters a powerful learning network among senior peers, creating an environment for high-level strategic discourse rather than passive listening.