# Comprehensive NGO and Grant Management for Donor Compliance Training Course



09 - 13 Nov 2026

Cape town

4600 € (Per Person)

Ref: #CM2206_262547

## Course Introduction / Overview:

For non-governmental organizations (NGOs) and non-profits, managing grant contracts is a unique and challenging process that requires specialized skills. This training course is designed to equip you with the knowledge and tools needed to navigate the complexities of donor compliance, from initial proposal to final reporting. We will explore the intricacies of grant agreements, ensuring that you can meet all obligations and maintain strong relationships with your donors. The curriculum is built on a foundation of ethical and legal principles, drawing on the work of leading experts like Peter D. Bell, co-author of "Financial Management for NGOs." His insights on fiscal accountability and transparency are central to our program. At BIG BEN Training Center, we understand that errors in grant management can lead to a loss of funding, reputational damage, and a breakdown in trust. This course provides a complete, hands-on guide to help you develop a robust system for managing donor expectations, tracking spending, and producing accurate reports. You will learn how to proactively address challenges, handle audits, and ensure that every action aligns with your organization's mission and a donor's requirements.

## Target Audience / This training course is suitable for:

- NGO and non-profit directors.
- Program managers and coordinators.
- Grant writers and grant managers.
- Finance and accounting staff.
- Monitoring and evaluation (M&E) specialists.
- Compliance officers.
- Fundraising and development professionals.

## Target Sectors and Industries:

- Non-profit and charity organizations.
- International development agencies.
- Humanitarian aid and disaster relief.
- Social and community services.
- Educational institutions.
- Public health and environmental groups.
- Government agencies and international bodies that fund NGOs.

## Target Organizations Departments:

- Programs and projects.
- Finance and administration.
- Fundraising and development.
- Monitoring and evaluation.
- Legal and compliance.
- Communications.

## Course Offerings:

By the end of this course, the participants will have able to:

- Master the full lifecycle of grant contracts from proposal to closeout.
- Understand and apply key donor compliance requirements and regulations.
- Develop a robust system for financial tracking and reporting.
- Implement effective project monitoring and evaluation frameworks.
- Navigate the complexities of co-financing and matching fund requirements.
- Prepare for and successfully manage donor audits and verifications.
- Build and maintain strong, transparent relationships with donors.

## Course Methodology:

This training course uses a highly practical, case-based methodology tailored to the unique environment of NGOs. We combine expert-led sessions with a focus on real-world scenarios and hands-on exercises. Participants will analyze case studies of successful and challenging grant projects, examining how to handle compliance issues and reporting requirements. You will work on group exercises to draft sections of a proposal, build a simple financial tracking sheet, and practice responding to a mock donor audit. We will use a variety of tools, including compliance checklists and reporting templates, to give you a systematic approach to grant management. We encourage active participation and group discussions, giving you the chance to share experiences and learn from your peers. At BIG BEN Training Center, our goal is to not only build your knowledge but also to empower you to create a transparent and accountable culture within your organization.

## Course Agenda (Course Units):

### Unit One: Introduction to Grant Management

- The unique nature of NGO contracts and grant agreements.
- Key players in the grant lifecycle.
- Understanding donor expectations and compliance requirements.
- Risk assessment in grant management.
- From proposal to award: key considerations.

### Unit Two: Financial Management and Reporting

- Developing grant budgets and financial plans.
- Tracking expenses and managing cash flow.
- Understanding audit requirements and preparing for audits.
- Financial reporting best practices.
- Handling co-financing and matching funds.

### Unit Three: Programmatic Compliance and Monitoring

- Designing a monitoring and evaluation (M&E) framework.
- Reporting on outcomes and indicators.
- Managing program risks and deviations.
- Sub-grantee management and due diligence.
- Ethical considerations in program implementation.

### Unit Four: Donor Relations and Communication

- Building and maintaining strong donor relationships.
- Effective communication during the grant period.
- Handling reporting delays and compliance issues.
- Navigating contract amendments and modifications.
- Closing out a grant successfully.

### Unit Five: Advanced Topics and Case Studies

- Analyzing complex grant agreement case studies.
- Managing multi-donor projects.
- Emerging trends in philanthropy and international aid.
- Final project: developing a complete grant management plan.
- Q&A with the instructor on real-world challenges.

## FAQ:

### Qualifications required for registering to this course?

There are no requirements.

### How long is each daily session, and what is the total number of training hours for the course?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

## Something to think about:

In an environment where trust is an NGO's most valuable asset, how can a transparent and highly accountable approach to grant contract management transform a professional's role from a simple administrator into a strategic leader who builds long-term donor relationships and increases an organization's impact?

## What unique qualities does this course offer compared to other courses?

This training course is different because it is specifically tailored to the non-profit sector. While other courses may give a general overview of contract management, our curriculum is built around the unique challenges of grant agreements and donor compliance. We go beyond theoretical knowledge, using hands-on exercises and case studies that reflect the realities of managing limited resources and high expectations. We also focus on the crucial soft skills needed to build and maintain relationships with donors, which is essential for long-term funding. This course is for professionals who need to go from a basic understanding of contracts to a complete mastery of the grant management lifecycle. You will leave with the confidence and the skills to ensure compliance, maintain trust, and maximize the impact of your organization's work.