



PUBLIC SECTOR BUDGETING AND PERFORMANCE EXCELLENCE TRAINING COURSE

09 - 13 Nov 2026

BOSTON

7500 € (PER PERSON)

REF: #BC7463_30551



COURSE INTRODUCTION / OVERVIEW:

In today's dynamic public sector landscape, effective budgeting and performance management are crucial for achieving organizational goals and ensuring responsible use of public funds. This Public Sector Budgeting and Performance Excellence Training Course offered by BIG BEN Training Center provides a comprehensive understanding of the principles, processes, and best practices involved in public sector financial management. The course delves into the entire budget cycle, from planning and formulation to execution, control, and evaluation. Participants will learn how to align budgets with strategic priorities, develop meaningful performance indicators, and foster a culture of accountability and transparency. We will explore various budgeting approaches, including program budgeting and zero-based budgeting, and examine how these techniques can enhance resource allocation and improve service delivery. Drawing on the insights of leading scholars like Allen Schick, whose work on budget theory and practice has significantly shaped the field, this course equips participants with the knowledge and skills necessary to navigate the complexities of public sector finance. The course also references key concepts from "Public Budgeting Systems" by Robert D. Lee Jr., highlighting practical applications and real-world examples.

TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:

- Budget analysts in government agencies.
- Financial managers in public sector organizations.
- Strategic planners in government departments.
- Performance management officers in public institutions.
- Auditors and evaluators of public programs.
- Policy advisors involved in fiscal planning.
- Senior managers responsible for resource allocation.
- Government officials seeking to improve financial accountability.



TARGET SECTORS AND INDUSTRIES:

- Government agencies at all levels (local, regional, and national).
- Public sector organizations, including healthcare and education.
- Non-profit organizations receiving public funding.
- International development agencies working with governments.
- Regulatory bodies overseeing public finances.
- State-owned enterprises and public utilities.
- Any sector requiring compliance with public sector financial regulations.

TARGET ORGANIZATIONS DEPARTMENTS:

- Finance departments.
- Budget offices.
- Strategic planning units.
- Performance management divisions.
- Audit and evaluation departments.
- Policy and planning departments.
- Executive management teams.

COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Understand the principles of public sector budgeting and financial management.
- Apply various budgeting techniques, such as program budgeting and zero-based budgeting.
- Develop and implement performance indicators to measure program effectiveness.
- Analyze budget data to identify areas for improvement and efficiency gains.
- Align budgets with strategic priorities and organizational goals.
- Enhance financial accountability and transparency in public sector operations.
- Improve resource allocation and optimize service delivery.
- Navigate the complexities of the public sector budget cycle.



COURSE METHODOLOGY:

BIG BEN Training Center employs a highly interactive and engaging training methodology that combines theoretical knowledge with practical application. The course incorporates case studies of successful public sector budgeting and performance management initiatives from around the world. Participants will work in teams to analyze real-world scenarios, develop budget proposals, and design performance measurement systems. Interactive sessions, including group discussions, simulations, and role-playing exercises, will provide opportunities for participants to apply their learning and share their experiences. The course also includes presentations by experienced practitioners in the field of public sector finance. Regular feedback and assessments will help participants track their progress and identify areas for further development. The training is designed to foster a collaborative learning environment where participants can learn from each other and build a network of professional contacts.

COURSE AGENDA (COURSE UNITS):

UNIT ONE: INTRODUCTION TO PUBLIC SECTOR BUDGETING

- Overview of public finance and its role in economic development.
- The principles of good governance and financial accountability.
- The public sector budget cycle: planning, formulation, execution, and evaluation.
- Different types of budgets: line-item, program, and performance-based budgeting.
- The importance of strategic alignment in budgeting.

UNIT TWO: BUDGET FORMULATION AND APPROVAL

- Revenue forecasting techniques and challenges.
- Expenditure planning and prioritization.
- Developing a budget proposal that aligns with strategic goals.
- Stakeholder engagement in the budget process.
- The role of the legislature in budget approval.



UNIT THREE: BUDGET EXECUTION AND CONTROL

- Implementing the approved budget.
- Monitoring budget performance and identifying variances.
- Budget control mechanisms and procedures.
- Managing cash flow and ensuring timely payments.
- Addressing budget overruns and shortfalls.

UNIT FOUR: PERFORMANCE MANAGEMENT AND MEASUREMENT

- Developing key performance indicators (KPIs) for public programs.
- Using the balanced scorecard approach to measure performance.
- Collecting and analyzing performance data.
- Reporting on performance and communicating results to stakeholders.
- Using performance information to improve decision-making.

UNIT FIVE: BUDGET ANALYSIS AND EVALUATION

- Techniques for analyzing budget data.
- Identifying areas for improvement and efficiency gains.
- Conducting program evaluations to assess effectiveness.
- Using evaluation findings to inform future budget decisions.
- Promoting a culture of continuous improvement in public sector budgeting.

FAQ:

QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?

There are no requirements.

HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.



SOMETHING TO THINK ABOUT:

How can governments effectively balance the need for fiscal austerity with the imperative to invest in essential public services?

WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?

This Public Sector Budgeting and Performance Excellence Training Course distinguishes itself through its comprehensive approach, blending theoretical foundations with practical applications and real-world case studies. Unlike courses that focus solely on budgeting techniques, this program emphasizes the critical link between budgeting and performance management, enabling participants to develop a holistic understanding of public sector financial management. The course incorporates insights from leading academics and practitioners in the field, providing participants with access to cutting-edge knowledge and best practices. Furthermore, the interactive and collaborative learning environment fostered by BIG BEN Training Center allows participants to learn from each other's experiences and build a valuable network of professional contacts. The course's focus on strategic alignment, financial accountability, and continuous improvement equips participants with the skills and knowledge necessary to drive positive change in their organizations and contribute to more effective and efficient public service delivery. The emphasis on practical application, through case studies and simulations, ensures that participants can immediately apply their learning to real-world challenges.