



PROACTIVE PROCUREMENT FRAUD AND CORRUPTION PREVENTION TRAINING COURSE

REF: #CM6539



COURSE INTRODUCTION / OVERVIEW:

In today's complex global economy, procurement and supply chain management are critical functions, yet they are highly vulnerable to sophisticated fraud and corruption schemes that can inflict severe financial and reputational damage. This intensive training course provides a comprehensive framework for understanding, detecting, and preventing these illicit activities. Moving beyond reactive measures, the curriculum focuses on building proactive and resilient anti-fraud systems. As highlighted by Dr. Joseph T. Wells in his development of the "Fraud Triangle," understanding the pressures, opportunities, and rationalizations behind fraudulent acts is key to dismantling them. This course, offered by BIG BEN Training Center, delves into these psychological and systemic drivers, equipping participants with practical tools for fraud risk assessment, robust internal control design, and effective vendor due diligence. We will explore concepts from seminal works like "Corporate Fraud Handbook: Prevention and Detection" to provide a deep, actionable understanding of how to safeguard organizational assets, ensure supply chain integrity, and uphold the highest standards of ethical procurement and corporate governance. This program is designed to transform your approach from simple compliance to creating a deeply embedded culture of integrity that actively resists corruption.

TARGET AUDIENCE / THIS TRAINING COURSE IS SUITABLE FOR:

- Procurement Managers and Officers.
- Contract Administrators and Managers.
- Internal and External Auditors.
- Compliance and Ethics Officers.
- Risk Management Professionals.
- Finance and Accounts Payable Staff.
- Legal Counsel and Corporate Investigators.
- Supply Chain and Logistics Managers.
- Senior Executives and Board Members involved in oversight.
- Public Sector Officials responsible for procurement and tendering.

TARGET SECTORS AND INDUSTRIES:

- Construction and Engineering.
- Oil and Gas.
- Manufacturing and Heavy Industry.
- Healthcare and Pharmaceuticals.

- Banking, Finance, and Insurance.
- Telecommunications and Technology.
- Retail and Consumer Goods.
- Government Agencies and Public Sector Organizations.
- Non-Governmental Organizations (NGOs) and International Organizations.
- Transportation and Logistics.



TARGET ORGANIZATIONS DEPARTMENTS:

- Procurement and Purchasing Department.
- Contracts and Legal Department.
- Finance and Accounting Department.
- Internal Audit and Control Department.
- Compliance and Risk Management Department.
- Operations and Supply Chain Management.
- Project Management Office.
- Corporate Governance and Executive Management.

COURSE OFFERINGS:

By the end of this course, the participants will have able to:

- Identify the common typologies and red flags of procurement fraud and corruption.
- Conduct comprehensive fraud risk assessments within the procurement cycle.
- Design and implement effective internal controls to prevent fraudulent activities.
- Master techniques for thorough supplier and contractor due diligence.
- Utilize data analytics and forensic tools to detect anomalies and potential fraud.
- Develop a strategic framework for investigating suspected procurement irregularities.
- Understand the international legal and regulatory landscape of anti-corruption.
- Promote a culture of ethics and integrity throughout the organization.
- Manage third-party risks associated with agents, vendors, and partners.
- Create and enforce a robust anti-corruption and procurement policy.

COURSE METHODOLOGY:

The training methodology at BIG BEN Training Center is designed to be highly interactive, practical, and engaging, ensuring that participants can immediately apply their learning in their professional roles. We move beyond traditional lectures to create a dynamic learning environment that fosters critical thinking and problem-solving skills. The course heavily relies on the analysis of real-world case studies, allowing participants to dissect complex fraud schemes and understand the practical challenges of prevention and detection. Collaborative group exercises and workshops encourage teamwork and the sharing of diverse perspectives, enriching the learning experience for all. Interactive sessions, including role-playing scenarios for vendor negotiations or internal investigations, provide a safe space to practice new skills. Our

expert facilitators guide discussions, provide personalized feedback, and ensure that theoretical concepts are firmly linked to practical application. This hands-on approach, combining expert instruction with peer-to-peer learning and practical application, guarantees a comprehensive and lasting understanding of how to combat procurement fraud and corruption effectively.



COURSE AGENDA (COURSE UNITS)

UNIT ONE: THE LANDSCAPE OF PROCUREMENT FRAUD AND CORRUPTION

- Understanding the fundamentals of procurement fraud.
- Key typologies: bid rigging, kickbacks, phantom vendors, and invoice fraud.
- The anatomy of corruption in public and private sector procurement.
- The Fraud Triangle: pressure, opportunity, and rationalization in procurement.
- Global impact of procurement fraud on economies and organizations.
- International anti-corruption frameworks: FCPA, UK Bribery Act, and UNCAC.
- The psychological drivers behind white-collar crime in contracting.

UNIT TWO: PROACTIVE FRAUD PREVENTION AND RISK MANAGEMENT

- Developing a comprehensive fraud risk assessment framework.
- Identifying and mapping vulnerabilities in the procurement lifecycle.
- Designing robust internal controls for prevention.
- The critical role of segregation of duties in procurement processes.
- Mastering supplier and third-party due diligence techniques.
- Implementing effective pre-qualification and vetting of vendors.
- Crafting a corporate code of conduct and procurement ethics policy.

UNIT THREE: DETECTION TECHNIQUES AND IDENTIFYING RED FLAGS

- Recognizing behavioral and documentary red flags of fraud.
- Leveraging data analytics for proactive fraud detection.
- Forensic auditing techniques for procurement and contract reviews.
- Analyzing patterns in bidding, pricing, and invoicing.
- Effective use of whistleblowing mechanisms and hotlines.
- Conducting surprise audits and continuous monitoring.
- Identifying collusion among bidders and conflicts of interest.

UNIT FOUR: INVESTIGATING AND RESPONDING TO PROCUREMENT FRAUD

- Establishing a formal protocol for internal investigations.
- Key principles of evidence gathering, preservation, and analysis.
- Conducting effective interviews with witnesses and subjects.
- Documenting findings and preparing a formal investigation report.
- Legal considerations and collaborating with law enforcement.

- Implementing corrective actions and disciplinary measures.
- Strategies for asset recovery and mitigating financial loss.



UNIT FIVE: BUILDING AN ANTI-CORRUPTION CULTURE AND ADVANCED TOPICS

- The role of leadership and "tone at the top" in fostering an anti-corruption culture.
- Developing and delivering effective anti-fraud and ethics training.
- Managing risks in e-procurement and digital supply chains.
- Addressing corruption risks in international and cross-border contracts.
- The future of fraud prevention: AI and machine learning.
- Building organizational resilience against sophisticated fraud schemes.
- Sustaining a culture of transparency and accountability.

FAQ:

QUALIFICATIONS REQUIRED FOR REGISTERING TO THIS COURSE?

There are no requirements.

HOW LONG IS EACH DAILY SESSION, AND WHAT IS THE TOTAL NUMBER OF TRAINING HOURS FOR THE COURSE?

This training course spans five days, with daily sessions ranging between 4 to 5 hours, including breaks and interactive activities, bringing the total duration to 20 - 25 training hours.

SOMETHING TO THINK ABOUT:

Beyond establishing policies and controls, how can an organization truly embed a culture of integrity that makes ethical procurement an instinctual behavior for every employee?

WHAT UNIQUE QUALITIES DOES THIS COURSE OFFER COMPARED TO OTHER COURSES?

This course distinguishes itself by moving beyond a purely theoretical or compliance-based approach to procurement fraud. Instead of just listing regulations and fraud types, it focuses on building a proactive and resilient anti-corruption ecosystem within an organization. Its core strength lies in its emphasis on the practical application of knowledge through in-depth analysis of contemporary, real-world case studies, allowing participants to understand the "how" and "why" behind complex fraud schemes. The curriculum is uniquely structured to address both the technical aspects of detection, such as data analytics, and the crucial human elements, such as fostering an ethical culture and understanding the psychology of fraudsters. Unlike other programs that may focus narrowly on auditing or investigation, this course provides a holistic, 360-degree view, integrating prevention, detection, and response into a single, coherent strategy. It champions the concept of creating organizational resilience, equipping leaders not just with tools to catch fraud, but with the strategic foresight to build systems and a culture where corruption struggles to take root in the first place, ensuring long-term supply chain integrity and ethical governance.